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2.3.1 Student centric methods, such as experiential learning, participative learning and problem solving methodologies are used for enhancing learning experiences and teachers use ICT- enabled tools including online resources for effective teaching and learning process

Response:

The institution uses a student-centered approach, where in the course instructor integrates each unit of the required syllabus into a larger curricular overview as they teach it. Learning experiences are improved by using student-centric techniques like problem solving approaches, experiential learning, and participatory learning.

Experiential Learning:

- Laboratory sessions
- > Audio visual learning
- Community Outreach and engagement programme;
- ➤ Internship programme
- ➤ Industry visits
- > Role Plays
- Educational tours help the students getting practical exposure and it is cultivating an entrepreneurial culture among the students

Participative learning:

- > Organizing inter-collegiate events in the institution
- Paper Presentation and Participation in conferences
- Paper Publication
- Peer Group Learning
- > Seminar, workshop and expert lecture etc.,
- > MoUs are signed with reputed Companies to facilitate participative learning within industries
- > Opportunity to participate in different projects

Problem solving

- Case studies to develop problem solving skills
- Project-based learning
- > Soft skill programme
- Culinary skill programme
- Discussion on resume writing skills
- Discussions on NET/SET and Competitive Examination questions
- > Verbal and non-verbal reasoning; and
- > Discussions on research paper for subject updates

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Undergraduate group projects assist students in solving complicated issues and cultivating abilities unique to team work. Students have more opportunity to deepen their societal concern by involvement in NSS units.

Because they are exposed to immersive, interactive, and problem-solving approaches, students quickly overcome their first discomfort and begin studying in a relaxed and fearless manner. The institution uses every resource at its disposal to improve students' educational experiences.

The campus of the institution has Wi-Fi available. ICT resources are used by all teachers for instruction, assessment, and learning. The teachers received training in creating electronic content, which improved their ability to use ICT for assessment and teaching-learning. Innovative communication between educators and learners is enabled by ICT-based teaching and learning. With the use of e-demonstrations and other ICT technologies, concepts are made understandable, which increases student attention and helps them retain the material for longer.

Different departments have set up Whatsapp groups based on classes where students can publish and watch content such as articles and debates on various issues. They are also encouraged to provide comments.

Google Forms is used to administer online exams. Students receive instructions on how to use the Google Classroom programme to turn in their assignments. The subject notes are also being posted by the faculty members on Google Classroom.

The following are some of the ICT tools used by the faculty members for innovative teaching:

- ✓ Google Classroom
- √ YouTube channels
- ✓ NPTEL SWAYAM
- ✓ Power-Point Presentations
- ✓ DELNET
- ✓ National Digital Library in India (NDLI

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1. Experiential Learning:

- Laboratory sessions
- > Audio visual learning
- Community Outreach and engagement programme;
- > Internship programme
- > Industry visits
- > Role Plays
- > Educational tours help the students getting practical exposure and it is cultivating an entrepreneurial culture among the students

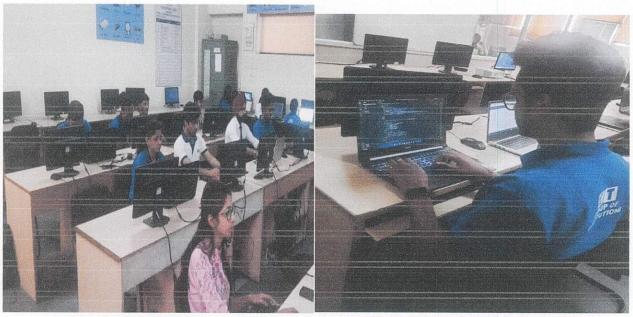
<u>Laboratory Sessions:</u> <u>Department of Computer Application</u>

Lab Name: Programming lab

Name of the course: Object Oriented programming using JAVA

Year/Sem: II/IV

Topic Name: Inheritance



Practical Demonstration of Inheritance by the students of computer application



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Lab Name: Database Lab

Name of the course: Financial Management

Year/Sem: II/IV

Topic Name: Trading



Practical Demonstration of virtual Trading by the students of Management Department

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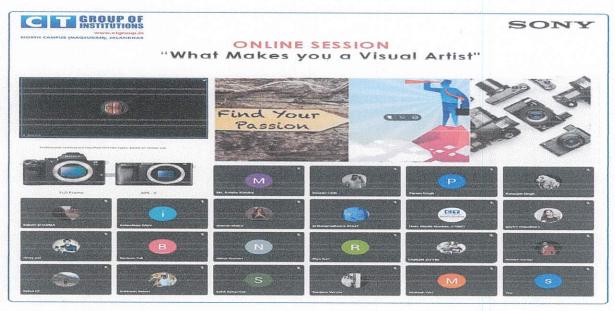


Affiliated to IKG-PTU (Kapurthala) & Approved by AICTE (New Delhi) <u>Audio Visual Learning</u>

Department of Media Studies

Name of the session: "What makes you a visual artist"

Resource Person: Ms. Anisha Kundra Total Number of students attended: 50



An online Session on "what makes you a visual Artist" by Ms. Anisha Kundra

Name of the session: Innovation in VFX Industry

Resource Person: Mr. Lok Bahadur Total Number of students attended: 65

Online Session on Innovation in VFX Industry



An online Session on "Innovation in VFX industry" by Mr. Lok Bahadur

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Community Outreach and engagement programme:

Name of the activity: Tree plantation Total Number of Students Participated: 20



Students participated in Tree plantation Drive at Nurpur and Sanghwal village

Name of the activity: Medical Camp Total Number of Students Participated: 8



Students participated in Medical Camp at Moti Nagar, Maqsudan



Affiliated to IKG-PTU (Kapurthala) & Approved by AICTE (New Delhi) Internship Programme:

1.3.2 Percentage of students undertaking project work/ Field work/ Interships (Data for the latest completed academic year)

Summary Sheet

S.No.	Programme Name	Total No. of Students	*Students undertaking project work/ Field work/ Internships
1	BBA	77	0
2	всом	60	32
3	MBA	64	28
4	BCA	97	96
5	MCA	24	7
6	BSc (Agriculture)	6	0
7	BAJMC	20	5
8	BSc(MM)	84	71
9	BHMCT	46	20
10	BHM	112	3
11	BTTM	42	6
	Total	632	268

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summary sheet of internship Programme

S.No	Name	Reg No.	Programme Name	Students undertaking Project work/ Field work/ Interships	Title of Project work/ Field work/ Interships Place	Duration
1	Amanjot kaur	2110891	MBA	Training	O7 SERVICES	6 Weeks
2	Ankush Gouri	2110892	MBA	Training	AGRICULTURE CO- OPERATIVE STAFF TRAINING INSTITUTE	6 Weeks
3	Banisha	2110894	MBA	Терментер	VERKA	6 Weeks
4	Gaussi	2110896	MBA	Training	ARYANS SPORTS	6 Weeks
.5	Gurpreet	2110898	MBA	Training	MCGBS PRIVATE LIMITED	6 Weeks
6	Harish	2110899	MBA	Training.	ARYANS SPORTS	6 Weeks
	Harshita	2110901	MBA	Training	THAMES INTERNATIONAL EDUCATION	6 Weeks
8	Ishan singla	2110904	MBA	faternship	SINGLA GARMENTS AND CLOTH MERCHANT	6 Weeks
9	Johangsreet kaur	2110905	MBA	Training	ARYAN SPORTS	6 Weeks
10	Kamal	2110906	MBA	Training	NUGEN LT. SERVICES	6 Weeks
8.1	Kamini gouri	2110907	MILA	Transmission	ICICI BANK	6 Weeks
12	Kanika	2110909	MBA	Transmire	VERKA	6 Weeks
1.3	Manpreet sahota	2110911	MBA	Training	INTIME GROWTH	6 Weeks
1.4	Mukesh kumar	2110912	MBA	Training	ANMOL AUTOMOBILES	6 Weeks
1.5	Mukul bhatia	2110913	MBA	Internship	SINGLA GARMENTS & CLOTH MERCHANT	6 Weeks

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INSTITUTE OF MANAGEMENT & IT

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S.No	Name	Reg No.	Programme Name	Students undertaking Project work/ Field work/ Interships	Title of Project work/ Field work/ Interships Place	Duration
16	Muskandeep	2110914	MBA	Training	ACCOUNTING SOLUTIONS	6 Weeks
17	Navdeep kaur	2110915	MBA	Training	VERKA	6 Weeks
18	Neha kumari	2110916	MBA	Training	GS HONDA	6 Weeks
19	Pardeep kumar	2110917	MBA	Training	RATTAN BROTHERS	6 Weeks
20	Pawana kumuri	2110918	MBA	Training	INTIME GROWTH	6 Weeks
21	Prabbjit kaur	2110919	MBA	Training	THAMES INTERNATIONAL EDUCATION	6 Weeks
22	Preeti bains	2110920	MBA	Teaming	DELTA IMPEX INC.	6 Weeks
23	Priya	2110921	MBA	Training	INTIMES GROWTH	6 Weeks
24	Riya	2110922	MHA	Training	RAMAN BROTHERS	6 Weeks
25	Sanju	2110924	MBA	Training	Intime Growth	6 Weeks
26	Shilpe	2110895	MBA	Training	Punjab & Sind Bank	6 Weeks
27	Simran	2110926	MBA	Training	Intime Growth	6 Weeks
28	Swati sharma	2110929	MBA	Training	Verka	6 Weeks
29	Anita	2110930	MCA	Training	O7 Services	45 days
30	Chandni	2110931	MCA	Training	O7 Services	45 days
31	Madhu	2110933	MCA	Training	GTB Computer Education	6 Weeks
32	Mehak	2110934	MCA	Training	O7 Services	45 days
33	Navdeep kaur	2110935	MCA	Training	GTB Computer Education	6 Weeks
34	Nikita	2110936	MCA	Training	O7 Services	45 days
3.5	Soma dua	2110938	MCA	Training	C/7 Services	45 days
36	Briksha	1922094	BAJMC	Training	Punjab Kesari Group	11 Weeks
37	Poonam	1922096	BAJMC	Training	News Dakiya Web	6 Weeks
38	Ritik	1922097	BAJMC	Training	Punjab Kesari Group	8 Weeks
39	Riya	1922098	BAJMC	Training	College Tips	1 Month
40	Upinder	1922099	BAJMC	Training	Western Overseas	45 Days
41	Dev bahri	2010666	ВНМ	Training	Radisson Jodhpur	5 Months 10 Days
42	Sanmeet kaur	2010669	BHM	Training /	UW Marriott Chandigarh	6 Months

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Student of different department Undergoing Internship in different companies



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Certificates of Summer Internship



SATYAM RUBBER INDUSTRIES B-24, Industrial Estate, Bye Pass.

B-24, Industrial Estate, Bye Pass JALANDHAR 144004 Ph. (0) 2611864, 2611869, 5131984 (R) 4622108, 2222108 E-mail-satyam_rubber@yshco.com

Dated 8 08 8083

Ref. No..

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. SURJIT KUMAR, S/O Mr. RAMESH KUMAR a student of MBA, in CT Institute of management and information technology Jalandhar has successfully completed six weeks (from 26-June-2023 to 07 August 2023) long internship programme in finance department at SATYAM RUBBER INDUSTRIES. During the period of his internship programme with us he was found punctual, hardworking, and inquisitive.

We wish him every success in life.

For, Satyam rubber industries.

FOR SATTAM PLANES INCUSTRIES

E CONTROL



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SWITCH FOR CHANGE

FOUNDATION

CERTIFICATE OF INTERNSHIP

THIS INTERNSHIP PROGRAM CERTIFICATE IS PROUDLY PRESENTED TO



FOR HER OUTSTANDING PARTICIPATION AND HARD WORK AS THE INTERN MARKETING AT SWITCH FOR CHANGE POLIKDATION FROM 21 JUNE 2023 TO 4 MIGUIST 2021.



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A One Day Industrial Visit to Verka Milk Plant Photos



Industrial Visit to Savi International, Jalandhar on Feb 13,2024

Students of the Department of Management Studies, CTIMIT attended an industrial visit to savi International, Jalandhar. Savi International deals with supplying and trading of men shirts, sports lowers, manufacturing colorful inflatable balls, ladies sportswear etc. Understanding automation in industries & robust technology will help them to generate innovative ideas

S.No.	Name of the industry	location	duration	No. of students
1	Savi International	Jalandhar	1 Day	52

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A One Day Industrial Visit to Coca Cola Photos



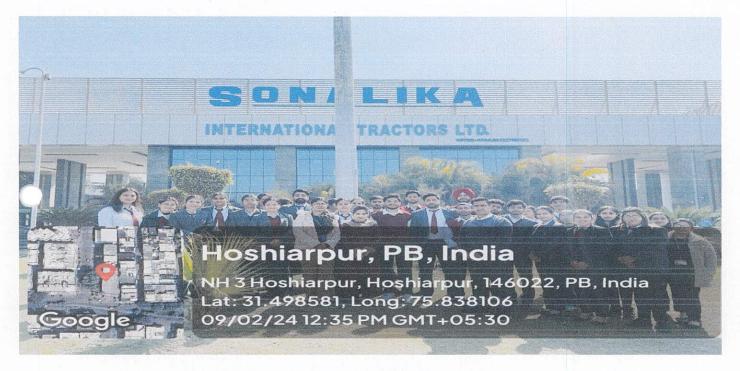
Industrial Visit at Coca Cola Industry, Amritsar on April 4th, 2024

To acquaint the students with the various processes involved in making and marketing of various products in the industry, CT Institute of Management & IT, North Campus, Maqsudan organized an Industrial Visit to 'Coca cola Industry, Amritsar" on 4th April, 2024 for management Commerce students. The respected executives of the industry enlightened the students about the history of the industry and how it has managed to earn fame across the region. They demonstrated the students about its working and elucidated bout the tools and machinery used in the production process. Such visits enrich the students with practical nowledge of industrial procedures and widen their knowledge of managing industries.

S.No.	Name of the industry	location	duration	No. of students
1	Community	Amritsar	1 Day	48



Affiliated to IKG-PTU (Kapurthala) & Approved by AICTE (New Delhi) Industrial Visits A One Day Industrial Visit to Sonalika Photos



Industrial Visit to Sonalika on9th Feb,2024

Sonalika International Tractors Ltd. has established World's No.1 integrated tractor manufacturing plant. Hoshiarpur, Punjab with a production capacity of 3 lakh tractors annually. The plant is widely spread across many acres and has 10 different manufacturing units which produces heavy duty tractor range of Sonalika. The quality of the output is because of the highly professional and skilled manpower, with their core as most effectiveness. Thus the manufacturing plant provides a complete solution to "Total Customer Satisfaction.

S.No.	Name of the industry	location	duration	No. of students
1	Sonalika	Hoshiarpur	1 Day	50



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Role Plays



Students participated in Role play activity in Innovative teaching Week

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Students of Different Department participated in Role plays in Flipped Classroom.

Lucation Tours: Students of different department have internship in curriculum so they visited different industries and make project on the basis of it.

Samples of Internship Completion



Of CT Institute of Mgt. & IT
Jalandhar



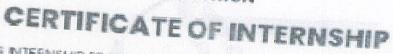


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Samples of Internship Completion



SWITCH FOR CHANGE

FOUNDATION



THIS INTERNSHIP PROGRAM CERTIFICATE IS PROUBLY PRESENTED TO



FOR HER OUTSTANDING PARTICIPATION AND HARD-WORK AS THE INTERN MARKETING AT SWITCH FOR CHANGE FOUNDATION FROM 21 JUNE 2023 TO 4 AUGUST 2023.

Gaura

SAURAY SINGH FOUNDER Amanday .

AMANGEP KAUR CO-FOUNDER



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Sample of Project Report

A SUMMER TRAINING PROJECT REPORT On

"A STUDY ON HOW DO SEO TOOLS AFFECT CLIENT SATISFACTION IN REFERENCE WIH INTIME GROWTH, A DIGITAL MARKETING COMPANY"

Submitted to



I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY KAPURTHALA

In partial fulfillment of the requirement for the award of degree of Master of Business Administration (MBA)

II) Participative learning:

- Organizing inter-collegiate events in the institution
- Paper Presentation and Participation in conferences
- > Paper Publication
- > Peer Group Learning
- > Seminar, workshop and expert lecture etc.,
- ➤ MoUs are signed with reputed Companies to facilitate participative learning within industries.
- > Opportunity to participate in different projects

4 Organizing inter-collegiate events in the institution

We are delighted to share the success story of our annual intercollegiate event, "Colors", which once again brought together the vibrant spirit and talent of 1700 students from various colleges. This year's edition of Colors witnessed a spectacular display of enthusiasm, creativity, and competitive spirit, making it a memorable event for all involved. Divided into three captivating segments – cultural, technical, and creative events – Colors provided a platform for students to showcase their diverse talents and skills. From mesmerizing performances to innovative presentations, each segment showcased the immense potential and creativity of the participating students. We extend our heartfelt congratulations to KMV, Jalandhar, for clinching the prestigious Overall Trophy, and to Mehr Chand College, Jalandhar, for securing the Runner-up Trophy. Their dedication, hard work, and outstanding performances truly deserve commendation.



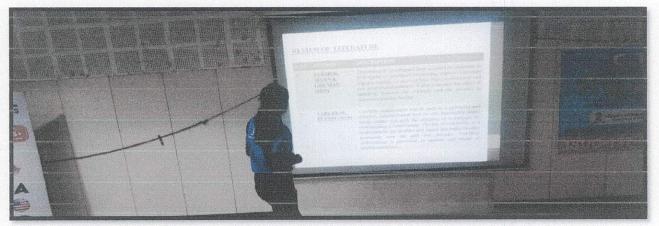


CTIMIT ORGANISED COLORS 2024



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Paper Presentation and Participation in conferences:



Students Presented Research paper in international Conference



Student got Certificate for Paper Presentation.



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New Horizon in Marketing Management

Editors Dr. Voçenb Chiabra Dr. Hashenl Gujesti Dr. Hayni Uyjun

Cu-Editors
Dr. Ram indeep Gratins
Dr. Namen's Roman
Er. Prince Verms



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Chapter 1: What is Memory?

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Abstract: One of the foremost crucial psychological feature functions of humans is memory. Humans have a noteworthy ability to remember their experiences. As a result, every experience leaves an associate imprint on the mind, and memory worries with the recreation of past events and experiences. you're most tuned in to memory once it fails you, once you cannot confine your mind to one thing for one reason or another. It becomes evident what proportion you bank on memory at these moments.

Memory and forgetting are units of measurement in every locality of life. Memory cannot be erased utterly. If we tend to remember, we'll be burdened by negative reminiscences throughout our lives. once {do we tend to can we tend to will we} become most tuned in to our memories? it forever fails once we unit of measurement is unable to recall facts that we'd like at a specific time. Even the foremost thorough memory search is usually unsuccessful, and we tend to finally admit that we've forgotten.

Keywords: Encoding, Storage, Retrieval, Sensory memory, Short-term memory, Long-term memory, Retention, Recall, Spontaneous recall, Recognition

According to Morris C.G. "Memory may be a technique by that learned material is retained".

According to Woodworth" To con is to remember or reproduce an issue once learning".

1.1 Introduction

Memory refers to the procedures for effort, storing, retaining, and retrieving information. Memory is made from three basic processes: secret writing, storage, and retrieval. The ability to store and retrieve information is a component of human memory. This isn't, however, associated with the error-free procedure. Things unit of measurement is usually forgotten or misremembered. Things aren't endiessly adequately encoded in memory.

Memory issues unit of measurement usually little irritations, like forgetting birthdays. They can, however, be a signal of further serious sicknesses, like Alzheimer's) and differing types of dementedness. These conditions have an impression on somehody's ability to figure additionally as their quality of life. The learning and retention of the latest information are coupled with changes inside the connections between cells, named synapses. Strengthening these ties aids in the retention of knowledge. The information that has been confined to memory ought to initially be retrieved before its area unit is usually used, many factors can influence this technique, additionally because of the reasonable information obtaining used and additionally the presence of retrieval signals. Of course, this method isn't good, have you ever felt as if you knew the solution to difficulty but couldn't quite get it? this may be associated with an example of lethologica, or the tip-of-the-tongue development, a tricky memory recall challenge. The ability to access and recover information from LTM permits the North yank nation to make selections, communicate with others, and solve issues victimization

> CT Institute of Mgt. & IT Jalandhar

Chapter 2: Effect of Advertisement on Consumers and Sales

Briksha, CT Group of Institutions, Maqsudan, Punjab, India Poonam CT Group of Institutions, Maqsudan, Punjab, India CT Group of Institutions, Maqsudan, Punjab, India

Abstract: In this study, we are trying to examine the effect of advertisements on consumers. If an advertisement persuades a consumer to buy that product or not. This study represents the consequences of advertisements on customers. If advertisement leads to a rise in sales and how it affects consumer buying behavior. Advertisements help organizations to rise in sales of their product. Many studies have been conducted on the media effects of marketing. Communication is used to raise awareness and build long-term relationships. It is aimed to speak to everybody, from children and the young to the old, female or male depending on the product. Teday advertisement has a great impact on customers whether they are younger or adults. The information given in the advertisement will hit the consumer like a bullet that no one can escape.

Keywords: Advertisement, Brands, Social-media, Online, Rise in sales.

2.1 Introduction

Advertisement is any paid form of the non-personal message given to a consumer by an identified sponsor. Advertisements are done to create awareness among people about the particular brand, product, or service in the market. Advertisements come in many forms, from written to interactive video, and have evolved. There are different types of advertisement in the market which are: Display ads, Video ads, Mobile ads, Native ads, TV ads, Written ads, etc.

Businesses use advertisements to promote and place their product in the market. Along with creating awareness among people about the product it also boosts the reputation of the business. Today, people tend to buy the product which is more advertised. Organizations or businesses create an advertisement in such a way so that they can retain their old customers and also build relationships with the new ones. Target-oriented advertisement always pays for the hard work done in that direction. Ads are powerful tools for helping small businesses earn the money they need to survive and thrive. Ad campaigns can directly influence sales, driving more consumers straight to your physical store and the website. Advertising requires innovation and creativity for it to be successful.

2.2 Literature Review

Dr. D. Prasanna Kumar 2012 found that Advertisements are a powerful means of communication media to convey the information to the target group of customers. He further added that advertisements should neither be too long nor too short.

Ali Hassan 2015 found that there is a positive relationship of emotional response between consumers' buying behavior and Television advertisements.

Srivastava Priyanka 2012 found that all internet users irrespective of age have the same perception concerning the website or online advertisements. All age groups people agreed that the online advertisements are very informative, but at the same time, these advertisements create irritation among all age groups people.

Kumar and Gupta stated that all marketing starts with the consumer. So, the consumer is very important to a marketer. The consumer decides what to purchase, for whom to purchase, why to purchase, from where to purchase, and how much to purchase.

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Peer Group Learning: Students are encouraged for higher order thinking using methods of problem solving, cooperative learning, critical analysis and they are also persuaded to find latest materials on the topics being taught by means of using the library, and other internet facilities available within and outside the College. The students are then asked to make presentations among the peers. The students are also encouraged for peer teaching and group discussions as part of participatory learning.





Students and teachers interacted and discussed various doubts and concepts

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Students participated in Group Discussion

♣ Seminar, workshop and expert lecture :

S. No.	Title of the talk	Resource Person	Affiliation / Industry
1	Workshop on resume writing	Mr. Rishabh Sharma, Deputy Director	HRDC, CT University

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2	E-Conclave: THE STARTUP IMPACT, Powering India's Growth	Mr.Ahsanul Haq(IAS Mentor& Director, India Programme, Mastermind business school, London and President, Jalandhar Management Association), Dr.Rudra Rameshwar (Faculty of Humanities, Social Science & Management, Thapar University, Patiala), Mr. Meedhansh Kumar(CEO, Entreprocoder Pvt. Ltd), Dr. Divya J. Thakur (Professor & Dean School of Commerce & Management at IEC University, Baddi, HP), Ms. Nikita Dave Sharma (Founder icraft Ads) and Mr. Surender Singh(Founder, Royal Web Agency)	
3	Understanding the Commodity Derivatives Market	Ms. Anita Saini	NCDEX
4	Career Opportunities in Securities Market	Mr. Sanjeev Kumar, General Manager	National Institute of Securities Market.
5	Metaverse	Ms. Riya Arora, Mr. Munish Jain	MAAC Jalandhar
6	An Insight About Radio	RJ Jaspreet Kaur	All India Radio
7	Prospects, challenges & Responsibility	Parmvir Singh Baath	Prime Asia
8	Entrepreneurship Skills, Attitude, and Behavior Development	Ms. Khyati Kohli	Truescoop
9	Guest/Expert talk	Mr. Munish	Orane international PVTLTD
10	EXPERT TALK ON "FULL STACKDEVELOPMEN T"	Mr. Gurpreet singh	GTB Computer Education
11	Expert talk on "MATLAB"	Mrs. Ritika sobti	DAV College jalandhar
12	Expert talk on Career prospects in computer science and engineering.	Mr. Anoop	o7 Services Company

13	EXPERT TALK ON "FULL STACK DEVELOPMENT"	Mr. Varun Sharma	Nugen IT Services
14	EXPERT MEET STEP TOWARDS IN FUTURE	MS.KIRAN	VISTARA
15	PROFESSIONALGROO MING	MR.MANISH TAHKUR	ORANE INTERNATION
16	DEMONSTRATION LECTURE	MS.KIRAN	AL PVT LTD. VISTARA AIRNINES





A session on Metaverse given by Ms. Riya Arora, Mr. Munish Jain from MAAC Jalandhar



A session on Resume writing was organized by Department of Management Studies



A session on Financial literacy was organized for students



Doubt clearing session was organized in order to clear doubts

MoUs are signed with reputed Companies to facilitate participative learning within industries:



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Memorandum of Understanding (MoU)

between

Kavikulguru Institute of Technology and Science (KITS), Ramtek, Nagpur, Maharushtra

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CT Institute of Management & IT, Jalandhar

CT Institute of Management & IT, Jalandhar is located at Greater Kailada, Jalandhar, Punjab-144003 represented by the Director and Kavikulguru Institute of Technology and Science (KETS), Rannels, Nagpur, Maharashtra represented by the Principal in furtherance of their treateal interest to jointly conduct different academic activities during academic session 2022-23.

The Moll Term and Conditions are as below:

- Both KHTS and CTIMT shall appoint their Conveners, Coordinator and Co-coordinators of
 every academic programme which will be organized by them jointly. They will organize
 webiners, talks, Faculty Exchange Programme, Faculty Development Programme and other
 activities from time to time on the basis of their discussion and understanding.
- If both will organize any programme then the financial part shall be beset on their joint discussion as per the requirement of the specific academic programme.
- 3 Skill Development Cell of KITS will arrite their faculties and students in their skill-based activities/programmes and CTEMT will also give the same opportunity to our students and faculties.
- This MoC may be terminated by one of the parties, i.e., KITS or CTIMT by written notice
 of at least 60 days in advance. The agreement can be amended or changed by mutual written
 consent.
- 5. The purpose of this MOU is to state the intentions of the parties in undertaking a collaboration in the research and development of KITS and CTIME. The Postics have continon scientific and research interests and will cooperate in performing the activities stated below.

Page 1 of 2

Yogesh Topics

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CTIMIT Signed various Mous with different companies like KITS & Nugen.

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Opportunity to participate in different projects

"A PROJECT REPORT ON PRIVACY CONCERN IN DATA DRIVEN MARKETING."



LK GUJRAL PUNJAB TECHNICAL UNIVERSITY KAPURTHALA

In partial fulfillment of the requirement for the award of Degree of Master of Business Administration (MBA)

SUPERVISOR:

Ms. Kritika (Assistant professor) Department of Management Studies

SUBMITTED BY:

Simran Kaur Class: MBA 4th SEM Roll no: 2210601



DEPARTMENT OF MANAGEMENT

CT INSTITUTE OF MANAGEMENT AND INFORMATION TECHNOLOG!

MAQSUDAN (JALANDHAR)

(2022-2024)

Difector CT Institute of Mgt.& IT Jalandhar

A FINAL PROJECT

ON CUSTOMER SATISFACTION TOWARDS ONLINE SHOPPING
(PUMA BRAND)



I.K. GUJRAL PUNJAB TECHNICAL UNIVERSITY

KAPURTHALA

In partial fulfillment of the requirement for the Award of degree

Master of Business Administration (MBA)

SUPERVISED BY:
MS. SHREYA
ASSISTANT PROFESSOR
CTIMIT

SUBMITTED BY: KIRANPREET KAUR

MBA 4TH SEM University roll no: 2210584



DEPARTMENT OF MANAGEMENT STUDIES

CT INSTITUTE OF MANAGEMENT & INFORMATION TECHNOLOGY MAQSUDAN (JALANDHAR)

(2022 - 2024)

1

Students worked on different project on specialization like HR, Marketing and Finance

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III) Problem solving Methodologies:

- Case studies to develop problem solving skills
- ➤ Project-based learning
- Soft skill programme
- Culinary skill programme
- Discussion on resume writing skills
- Discussions on NET/SET and Competitive Examination questions
- Verbal and non-verbal reasoning
- Discussions on research paper for subject updates

Case studies to develop problem solving skills:

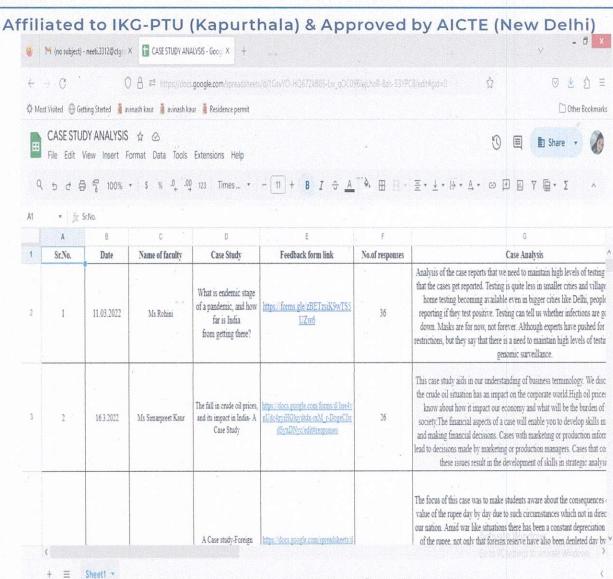
Students were given presentations on recent case studies by several departments to improve their comprehension and decision-making skills. For instance, the Department of Management Studies hosts a case study lecture every Friday during which students view a video case study and analyze it by responding to a questionnaire that faculty members send via Whatsapp groups.



Video case study session on latest trends

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Based on video case studies questionnaire faculty analyzed the feedback from students

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EMAIL: info@ctgroup. in

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Project-based learning:

Third Semester

Course Code	Course Type	Course Title	Load Allocations			Marks Distribution		Total Marks	Credits
			L*	T*	P	Internal	External		
MBA 301-18	Core Theory	Organizational Behaviour & Design	4	0	0	40	60	100	4
MBA 302-18	Core Theory	Marketing Research	4 .	()	()	40	60	100	4
	Specialization X	Elective-I	4	0	0	40	60	100	4
		Elective -II	4	0	0	40	60	100	4
	Specialization Y	Elective -I	4	0	0	40	60	100	4
		Elective -II	4	0	0	40	60	100	4
HVPE101-18	Ability Enhancement Compulsory Course (AECC)	Human Values, De- addiction and Traffic Rules	3	0	0	40	60	100	3
HVPE 102-18	Ability Enhancement Compulsory Course (AECC)	Human Values, De- addiction and Traffic Rules (Lab/ Seminar)	0	0	2	25	**	25	1
MBA 303-18	Core Theory	Seminar on Summer Training Report		2		50		50	2
MBA 304-18		Comprehensive Viva-Voce				•	50	50	2
		TOTAL	27	0	2	355	470	825	32

Summer Internship project report as per IKG PTU Syllabus

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I.K.G. Punjab Technical University MBA Batch 2021 onwards

Fourth Semester

Course Code	Course Type	Course Title	Load Allocations			Marks Distribution		Total Marks	Credits
			L*	T*	P	Internal	External		
MBA 401-18	Core Theory	Corporate Strategy	4	0	. 0	40	60	100	4
	Specialization X	Elective -III	4	0	()	40	60	100	4
		Elective -IV	4	0	0	40	60	100	4
	Specialization Y	Elective -III	4	0	0	40	60	100	4
		Elective -IV	4	0	0	40	60	100	4
MBA 402-18	Project / Dissertation	Viva-Voce for Project / Dissertation		4			100	100	4
MBA 403-18	Core Theory	Workshop on Indian Ethos	2	0	0	40	60	100	2
		TOTAL	22	0	4	240	360	600	26

Note:

Final Project report as per IKG PTU syllabus

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IK Gujral Punjab Technical University

COURSE CODE:	BTTM 801-18						
COURSE TITLE:	ON THE JOB TRAINING VIVA VOCE (20 WEEKS)						
COURSE OBJECTIVES:	The objective of this course is:						
	To assess the diverse knowledge gained during ON THE JOB TRAINING programme. To investigate the awareness of students with regard to tourism industry To understand student's readiness for industry or other field						
	To investigate student's confidence, communication skills, attitude and aptitude:						
EVALUATION:	External examiner, nominated by the University will conduct the VIVA- VOCE examination out of 100 marks.						

COURSE CODE:	BTTM 802-18
COURSE TITLE:	INTERNSHIP REPORT
COURSE OBJECTIVES:	The objective of this course is to enable students to:
	Develop and relate theory to practice
	 Help themselves in making an informed career choice after exposure to the actual work environment
	Observing the systems, processes, interactions and human relations in the organization
	Get an opportunity to understand the expectations of industry
	Prepare themselves for final placements
EVALUATION:	Student presentations would be organised based on their internship reports. Presentations would be organized according to a predetermined schedule. A panel of teachers would evaluate the presentations, draft reports and participations. They would give students feedback on their internship reports. Based on feedback, students would submit a final report which would be evaluated by an internal examiner, nominated by the UHTM, out of 200 marks.

Internship project report as per IKG PTU syllabus

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> Soft skill programme:

Name of the Programme: Soft Skill Learning Total number of Students participated-80





Soft Skill class Given by Ms. Anukiran

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Culinary skill programme:





Practical Demonstration on Cullinary Skills given Chef Bhupinder Bangar

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Discussion on resume writing skills:





Resume writing sessions was delivered by Mr. Rishabh from CT University.

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Discussions on NET/SET, Competitive Examination questions and verbal and non verbal Reasoning.

Name of the Activity: A seminar on Competitive Examination Questions Total Number of Students Participated: 75



Students answering follow up test taken by Banking professionals

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Banking Professionals discussed aptitude Knowledge with students and follow up test is also taken on the spot.





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Discussions on research paper for subject updates:

Name of the activity: Tips & Tricks of Research paper writing

Total number of Faculty and students participated: 85 Students, 15 Teachers



A Session on Research paper writing was organized by CTIMIT.

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Faculty and students attended the Session on Research paper writing

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